#### POSTBACK 2016 AGENDA - JULY 21ST



8:00am Yoga

# 9:00am Breakfast and meetings

#### 9:30am Welcome from Peter Hamilton, CEO, TUNE

### 10:00am - Connecting the world

Connecting with consumers across online and offline worlds is a challenge; and consumers are at the core of everything you do. As such, an omni-channel experience needs to begin with a change in your entire marketing strategy. You need to start thinking about the services you provide and what your customers' experiences are from the outside-in versus the traditional inside-out approach. A focus needs to be placed on building a unified experience that is consistent, seamless and secure no matter when, where, how or why customers are engaged.

Zach Barkus, Sr. Manager, Mobile Marketing at Walgreens Brian Kim, VP of Media & Acquisition at Dollar Shave Club Gwen Murray, Mobile Marketing Lead, Staples Michael Ritter, SVP Business Development, SGN Interviewed by Allison Schiff, Editor at AdExchanger

# 10:45am - Seizing the mobile moment: Google & WIRED

Hear from Google's Director of Emerging Ad Products describe a world of where every marketer has the capability to recognize the mobile moments and create the best customer experiences.

Brendon Kraham, Director, Emerging Ad Products at Google Interviewed by Spencer Reiss, WIRED

# 11:15am - The playbook for navigating traffic quality: Expedia

About 40% of paid marketing is at risk of some kind of poor quality or fraud. Hear how Expedia is thinking about the problem, the steps they've taken, what they've learned so far, the general industry issues making it such a hard problem to solve, and who they think should fix which problems in the industry.

Speaker: Jon Guljord, Senior Director, Mobile Marketing at Expedia

#### 11:30am - Attention! This is how you get it.

John Parides, Head of User Acquisition, Glu Mobile

### 11:45am - CMO Connect

More than ever before, today's marketing leaders must be connected. Connected to consumers, fans, coworkers, content, partners, technology, creativity. Hear how these CMOs tune their marketing strategy to stay ahead of the curve in our mobile economy.

Ville Heijari, Chief Marketing Officer at Rovio Ian Fliflet, VP of Marketing at Offer Up Adam Jaffe, Director of Marketing Communications at ABA English Interviewed by Jennifer Wong

# 12:15pm - Lunch and Meetings

### 2:00pm Transparency and Openness with Mark Rosner, CRO at Applovin

Cameron Stewart, General Manager HasOffers at TUNE

2:30pm Gaming the market with Electronic Arts (EA) - Nicole Ramos, Mobile User Acquisition Manager

3:00am - How to scale with Ketchapp - Christian Calderon, Chief Revenue Officer

# 3:15pm The future role of the digital agency

Agencies have the advantage of working with multiple brands, always pushing the boundaries of new technology and storytelling. What's catching the attention of agencies next?

Craig Weinberg, VP Mobile Strategy, 3Q Digital Eric Mugnier, Senior Vice President North America, M&C Saatchi Mobile Benjamin Bring, VP, Mobile Media Director at Ansible Stephanie Emmanouel, General Manager, Somo Interviewed by Alex Kozloff, Director of Marketing, IAB UK



#### 4:15pm Keynote: Ray Kurzweil

One of the world's leading inventor, thinker, and futurist Ray Kurzweil hit the stage as our first keynote speaker for Postback. Ray, in an onstage interview with TUNE's CEO Peter Hamilton, will share his latest thoughts on where we are in reaching the tipping point of singularity.

5:15pm Closing: Peter Hamilton, CEO, TUNE

5:30pm Happy hour on the promenade

9:30pm Surprise headline artist at Experience Music Project

#### POSTBACK 2016 AGENDA - JULY 22ND

## 8:00am Breakfast and meetings

## 9:00am Keynote: Jennifer Wise, Senior Analyst, Forrester

Jenny's research focuses on emerging marketing tactics, with a primary emphasis on mobile marketing, mobile advertising, and gamification strategies. Her research examines the consumer adoption and usage of devices and features including the organizational maturity, strategic frameworks, and vendor partnerships and technologies required to successfully deploy mobile marketing tactics. Jenny joins Postback to share her view on the future of the mobile economy.

### 9:30am Global Mobile Tipping Point

In the past year, 800 million people joined the smartphone club, bringing us to almost 50% smartphone ownership globally. By 2020, it'll be 80%, and 6.4 billion people will have a supercomputer in their pockets. This changes everything.

Dmitry Zeveley, Director of Advertising Technology at Mail.ru

Charles Xi, Senior VP at Mobvista

Interviewed by John Koetsier, Mobile Economist, TUNE

# 10:00am - Marketing + technology is the future of app marketing

It's clear that the future of marketing is in mobile apps, and there is tremendous amount of room to grow. Hear from the technology leaders that are building new tools to help connect the world of apps.

Michael Katz, CEO and Co-founder, mParticle Mike Dudas, CRO and Co-founder, Button Jim Payne, CEO and Co-founder, MoLabs

Interviewed by Stewart Rogers, Director, Marketing Technology, VentureBeat

### 10:45am - The mobile marketing funnel

While mobile marketing is still Marketing, there are important differences you need to understand to be truly effective.

Sarah Bidnick, VP of Marketing, TodayTix
James Peng, Head of User Acquisition, Match
Nick Quan, Performance Marketing Manager
Raquel Alexander, Director of Mobile Strategy at Shutterfly
Interviewed by Sandi MacPherson, Founder at Quibb

11:15am - Mobile First, Not Mobile Only with Fetch - James Connolly, Chief Executive Officer

### 11:30pm - Making technology influence people

Connect and influence your audience, marketers and brands have had to embrace technology in order to stay relevant.

Kevin Jonas, Co-CEO, The Blu Market

Interviewed by David Murphy, Editor, Mobile Marketing Magazine



# 11:45am - The new marketing frontier: convergence of web and app

With apps becoming as accessible as web browsing and the mobile web becoming as experiential as apps, what impact will this have on marketers' engagement with their consumers and how must their strategy evolve?

Scott Stanchak, Managing Dr, Mobile Mrkt Strategy, Beta & Emerging Platforms at The New York Times Ian Sefferman, General Manager TUNE Marketing Console at TUNE Interviewed by Doug Zanger, North America Editor At Large at The Drum

12:45pm - Closing: Peter Hamilton, CEO, TUNE

# 1:00pm Boats, lawn games, and lunch

Postback is not over yet. Head over to MOHAI to jump on boats for a cruise around Lake Union and a party in the park.